

GARNIK A. NANAGOULIAN

630 Second Ave NY, NY 10016 - (212) 889-5150 – gnanagoulian@farusa.org

Professional Experience:

Fund for Armenian Relief, NY Executive Director

October 2005 - Present

- Support the Board of Directors in maintaining the *sustainability of the organization* in fulfilling its mission in the US and the Republic of Armenia, Armenia
- *Lead and manage* the organization
- Provide leadership in creating a *clear vision* that is shared with the staff and inspires them to keep motivated and enthusiastic about organization's mission and daily work
- Manage the staff in New York City and in Armenia to secure that the staff fulfill their core responsibilities, work as a team; conduct performance evaluation, encourage and support their professional and personal growth
- Ensure that the activities implemented are of high quality and relevant to the mission and vision of the organization. Make sure that programs and activities are being laid out efficiently and effectively, secure allocation of adequate resources for that purpose
- Engage the external community; build essential relationships with donors, volunteers, beneficiaries, partners and all other stakeholders
- Promote awareness of the organization to the outside community, so that all participants in the FAR work are connected and aligned with the vision and mission of the organization. Act as the organization's spokesperson
- Manage financial resources and fundraising activities of the organization. Safeguard accountability and transparency of all financial activities. Generate monthly, quarterly and annual financial statements of the organization to present them to the FAR Treasurer and the Board of Directors. Protect the assets of the organization against fraud and financial abuse. Carry out fundraising programs with high ethical standards

Fellow, Associate

August 1999 – August 2004

Weatherhead Center for International Affairs, Harvard University, Cambridge, MA

- Initiated, led, conducted and participated in a wide array of seminars, workshops, and conferences within Harvard and outside the University. Conducted research on the security issues in the Post-Cold War Soviet Union, problems of controlling corruption in the emerging democracies, and regional economic integration challenges in the Transcaucasus. Produced a paper "The Security Dilemma in the Post-Cold War Transcaucasus". Participated in the brainstorming study tours and discussions in Canada, Colombia and Southern United States.

**Minister of Industry and Trade
Republic of Armenia, Yerevan**

October 1996-November 1998

- Designed and implemented structural reforms in the economic sector of Armenia in its transition to a free market economy.
- Merged the Ministries of Economy, Industry, Trade and Tourism to create the Ministry of Industry and Trade.
- Formulated a policy to create a favorable environment for the development of the private sector and attraction of foreign investment to Armenia.
- Significantly increased foreign investment
- Served as vice-chairman on the National Board for Investment Promotion and Protection; Instituted the Armenian Development Agency in cooperation with the World Bank
- Initiated legislation for creating a better environment for small business.
- Initiated, organized and supervised the privatization of major Armenian industrial corporations and hotels.
- Headed the negotiations on Armenia's accession to the World Trade Organization.
- Coordinated a number of projects to develop a market infrastructure, as well as technical assistance projects to promote private sector development in Armenia together with US AID, USIA, Peace Corps, UNDP, UNIDO, EU, TACIS, and the similar technical assistance organizations from Canada, France, Germany, Greece, Japan, The Netherlands, Sweden, Switzerland, UK.

**Ambassador
Republic of Armenia's Embassy to Canada, Ottawa**

February 1995-November 1996

- Established Armenia's first embassy in Canada and served as its first ambassador.
- Negotiated and signed major agreements on trade and investment promotion between Canada and Armenia.
- Coordinated Canadian technical assistance to develop private sector in Armenia with CIDA, CESO, TFO etc.
- Designed and implemented a program to develop Canadian-Armenian bilateral relations between the Governments, Parliaments, NGO-s as well as cultural and professional exchange programs.
- Lectured and participated in a number of forums, seminars, conferences, organized by McGill University, University of Toronto, University of Quebec, Queens University, University of BC, international organizations and NGOs.

**Minister - Counselor and Deputy Chief of Mission
Republic of Armenia's Embassy to the United States, Washington D.C.**

March 1992 – January 1995

- Established Armenia's first embassy in the United States.
- Negotiated major bilateral U.S. – Armenia agreements on trade and investment promotion, negotiated the agreement in establishing the Peace Corps in Armenia
- Coordinated negotiations for Armenia to become a member of the World Bank and International Monetary Fund.
- Coordinated the first US humanitarian and technical assistance programs to Armenia.
- Represented Armenia in the regular US-Armenia dialogue on peace and security in Transcaucasus.
- Supervised a number of exchange programs under the auspices of the Department of State, US AID, USIA, DOE, USDA, DOE.
- Coordinated a regular contact with the major Committees and Commissions of the US Congress, managed the flow of information.
- Lectured and participated in a number of forums, seminars, conferences sponsored/organized by Harvard University, Georgetown University, Center for

International and Strategic Studies, Brookings Institute, SAIS, Heritage Foundation, Institute for Peace, Columbia University, University of California at Los Angeles, Rand Corporation, Stanford University etc.

First Secretary April 1989 – February 1992
USSR Embassy to the United States, Washington, D.C.

- Coordinated US earthquake relief to Armenia.
- Supervised exchange and cultural programs with US NGOs.
- Acted as liaison between the Ambassador and US Armenian Community Organizations.
- Coordinated consular support to US humanitarian agencies dealing with Armenian earthquake relief.

First Secretary, Second Secretary September 1985 – April 1989
USSR Ministry of Foreign Affairs, USA and Canada Department, Moscow

- Coordinated a number of bilateral aspects of US-USSR relations

Chief of the Department of Research and Development November 1978 – August 1983
Central Committee of Armenia's Komsomol, Yerevan, Armenia

- Developed a favorable organizational framework for the professional growth of young scientists and industrialists.
- Initiated the creation of the Republican Council of Young Scientists and Industrialists, set institutional policies and fellowship criteria.
- Designed, organized annual Armenian National Competition among high school students in mathematics and physics.

Senior Engineer, September 1975 – October 1978
Pozistor Electronic Company, Abovian, Armenia

- Conducted research on special semiconductors

Teacher of Physics and Mathematics September 1975 – October 1978
Specialized High School, Yerevan, Armenia

- Held teaching assignments at various grade levels
- Initiated the establishment of the student's Math Club "You can do this"
- Introduced major innovations to the higher grades' curriculum

Education:

Weatherhead Center for International Affairs N/D Program
Harvard University, fellow, associate August_1999 – August 2001

Academy of Foreign Affairs MA, International Relations
Moscow, USSR September 1983 – September 1985

Faculty of Physics MS, Physics, Mathematics
Yerevan State University, Armenia September 1970 – June 1975

Honors/Awards:

- **Deukmejian Award for Public Service**, Armenian Assembly of America (1997)
- **Presidential Award for Diplomatic Service**, Republic of Armenia (1995)
- **Award for Excellent Service**, USSR Ministry of Foreign Affairs (1990)
- **Presidential Honor for Youth Activities**, Central Committee of Armenia's Komsomol (1979)
- **Best Teacher Award of 1977**, Armenia